



# **GREENBOX**

## **CASHLESS MADE SIMPLE**

**OTCQB: GRBX**

**February 2021  
Corporate Update**

# FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All forward-looking statements are inherently uncertain as they are based on current expectations and assumptions concerning future events or future performance of the Company. Readers are cautioned not to place undue reliance on these forward-looking statements, which are only predictions and speak only as of the date hereof. In evaluating such statements, prospective investors should review carefully various risks and uncertainties identified in this release and matters set in the Company's SEC filings. These risks and uncertainties could cause the Company's actual results to differ materially from those indicated in the forward-looking statements.

# Company Overview

- GreenBox POS is an emerging FinTech provider operating customized merchant payment solutions using proprietary blockchain ledger security protocols.
- **Robust Technology Suite:** Among the fastest, most secure and most scalable payment technology in existence while maintaining the unique ability to settle payments instantly.
- **Recurring, High-Margin Revenue:** Fee equivalent to 2-3% of transaction volume enables scalable, high-margin revenue.
- **Positive Macro-Economic Tailwinds:** Well positioned to benefit from global shift to cashless and trends toward digital currency.
- **Strong Intellectual Property Portfolio:** Comprehensive global IP strategy with 5 patents issued and additional patents pending.
- **Accountability on the Blockchain:** We are the only blockchain payment solutions firm that is PCI Level 1 Compliance Certified.
- **Experienced Management:** Tenured executive team with robust experience in merchant services and secure payment technology.

## GreenBox POS (OTCQB: GRBX)

Share Price <sup>1</sup>	\$1.07
Market Cap <sup>1</sup>	\$231.6M
TTM Revenue <sup>2</sup>	\$20.3M
Shares Outstanding <sup>3</sup>	189.0M
Float <sup>3</sup>	21.2M
Insiders	80.4%
Employees	112
Headquarters	San Diego

1) As of February 1, 2021

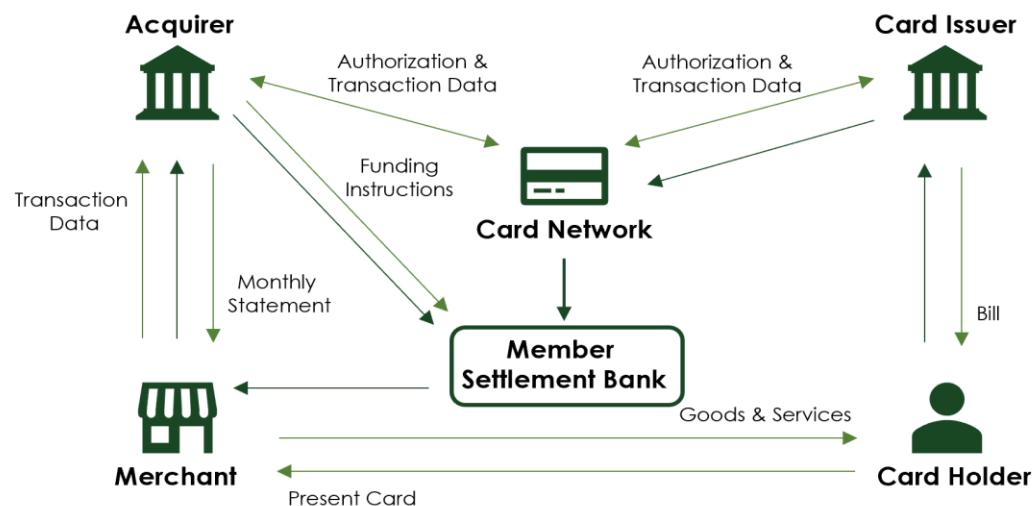
2) As of September 30, 2020

3) As of December 15, 2020

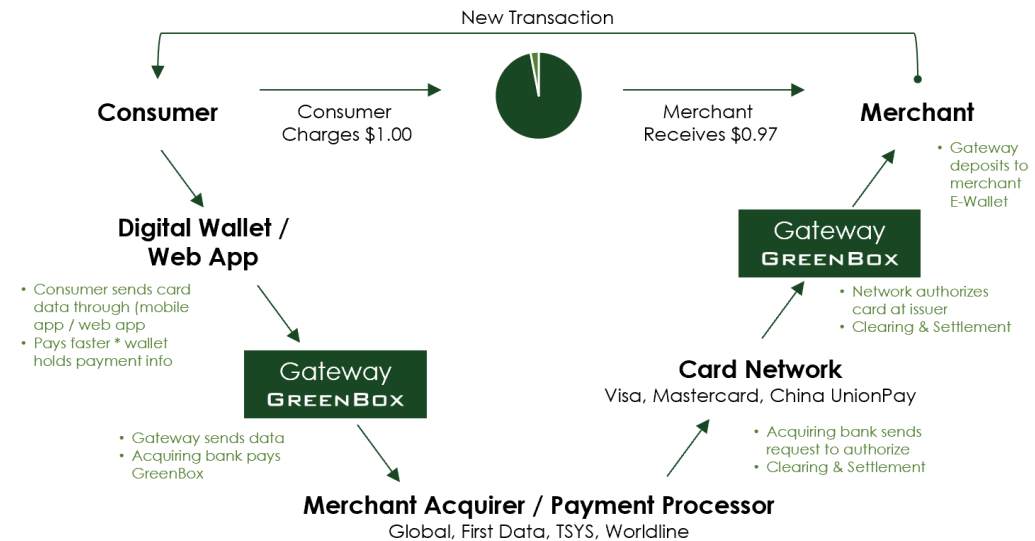
# What does GreenBox Technology Do?

- GreenBox proprietary blockchain ledger technology uses digitally encrypted keys to verify, secure and record details of each transaction conducted within GreenBox's private ecosystem.
- This offers a distinct advantage when compared to traditional payment technologies, such as greater security and data privacy, as well as enhanced identity theft protection and rapid speed to settlement.

## How a Payment Transaction Works



## U.S. Card Payment Ecosystem



- As payments flow through merchants using the GreenBox payment infrastructure, GreenBox captures a small fee.

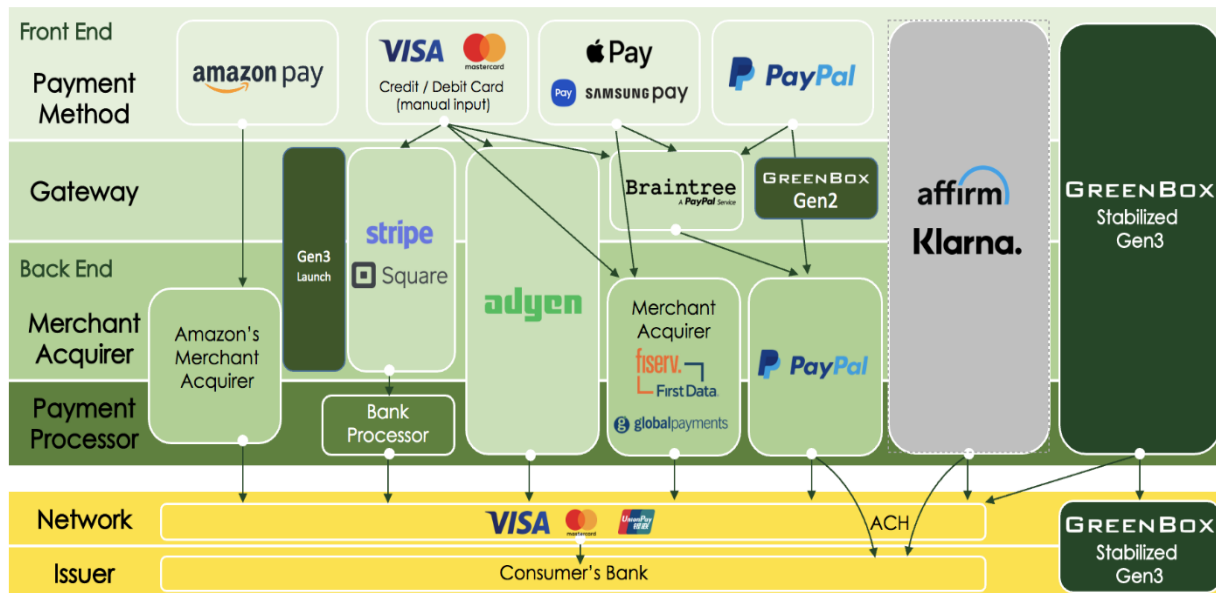


# Recent Timeline of Company Announcements

- **12/28/2020:** Announces company record fourth quarter processing volume, exceeding \$100 million
- **1/11/2022:** Appoints Vanessa Luna as Chief Operating Officer
- **1/19/2021** Launches Generation 3 large scale technology upgrades
- **1/20/2021** Enters new vertical in collaboration with Cultivate for curbside checkout.
- **1/25/2021** Announces non-binding MOU for acquisition of ChargeSavvy, a retail payment processor.
- **1/26/ 2021** Announces Gen3 white label bank offering
- **2/1/2021** Provided 2021 financial guidance of at least \$45 million in revenue and at least \$18 million in net income

# Generation 3 (Gen3) Key Features and Opportunities

- Allows collaboration to enter new verticals such as curbside checkout, rideshare and delivery
- Accelerated onboarding – new portfolios in minutes
- Blockchain banking services – white label offering
- Blockchain provenance
- Know your customer (KYC) / Smart Contracts



## Stabilized Gen3

- Gen3 better positions GreenBox vertically within the payment processing space which enables it to capture a more significant share of the transaction volume.



# Investment Highlights

- **Gen3:** Recent upgrade accelerate scale and allow access to new verticals.
- **Recurring, High-Margin Revenue:** Net fee equivalent to 2-3% of transaction volume enables scalable, high-margin revenue.
- **FY2021 Guidance** Net Income of at least \$18 million
- **Positive Macro-Economic Tailwinds:** Well positioned to benefit from global shift to cashless payments and digital currency
- **Strong Intellectual Property Portfolio:** Comprehensive IP strategy with 5 patents issued and additional patents pending.
- **Experienced Management:** Tenured executive team with robust experience in merchant services and secure payment technology
- **Goal: Uplist to Nasdaq in 2021**

# Management Expertise in Payment Security Technology



## Fredi Nisan

Co-Founder and CEO

Fredi brings a successful track record in leading business development and growth specifically in the merchant services and POS industry. He recently completed a successful exit for a POS and ERP company that he founded and managed through exit.



## Ben Errez

Co-Founder and Chairman

Ben serves as Executive Vice President and Chairmen of the Board for GreenBox POS. His experience includes leadership positions across investment, consulting, software and hardware companies. In his prior executive roles, Ben held positions at Intel, IBM and Microsoft, including engineering management of Microsoft Office for complex scripts. He also consulted on the payment security, reliability and privacy of software and hardware development for the World Trade Center.



# CONTACT

## COMPANY

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[www.greenboxpos.com](http://www.greenboxpos.com)